

## Yardley, Pennsylvania

<b>Express Cargo</b> Erin Goodwin Export Manager
<b>Industry</b> Freight Forwarder/NVOCC
<b>Number of U.S. Employees</b> 4

<b>Exporting Since</b> 2004
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**Express Cargo** specializes in customer service and offers one-stop shopping for the most discerning customers. It provides commercial cargo full container loads to Israel, Jordan, and Europe; empty reefer trailers to Chile; and Ro-Ro and break-bulk to the Middle East and Europe. Also, the company provides specialized documentation, including legalization of credits, inland haulage, storage solutions, and door-to-door service if required. All of Express Cargo's employees are dependent upon international trade, and exports account for 100% of their gross sales.

Erin Goodwin, export manager, continues to educate herself on the changing export regulations and obtaining certifications in areas such as international maritime dangerous goods. Goodwin believes that opportunities to expand for Export Cargo are greater with reduced foreign trade barriers.

Goodwin attributes the success of Export Cargo in the international market to specialization in customer service.

“ We provide the same score of services that a large forwarder does, couple with personalized attention and follow-up. We're also more than willing to take on challenges in things such as Ro-Ro, break-bulk, and oversize or project cargo, which many large corporations are hesitant to handle. ”