



Collegeville, Pennsylvania

Allied Wire and Cable

Tim Flynn
CEO

Industry

Electronic Wire and Cable

Number of U.S. Employees

130

Exporting Since

1991

www.awcwire.com

Allied Wire and Cable is a full-line manufacturer and distributor of electronic wire, cable, tubing, and peripheral items. As a family-owned business since 1988, it has blossomed into one of the largest independent distributors of wire and cable products in the country.

The company has been involved in international trade since the early 1990s and attributes 15% of its gross sales to exports. Because American-made products have become so popular overseas, there has been a greater need for foreign companies to work with a reliable supplier in the states. Allied Wire and Cable has been so successful because it assists these companies with their wire and cable needs for products they do not have the ability to make themselves.

Tim Flynn, CEO, believes that

“ trade barriers are speed bumps on a road to international trade success. Too many roadblocks and the end user will look for solutions outside of the United States. We must do all we can to make the international trade process as streamlined and painless as possible if we are going to survive in the international marketplace. ”