



# FACES of TRADE<sup>®</sup>



## New Castle, Delaware

**Anabel Panayotti**  
President

Industry  
**NVOCC and International  
Freight Forwarder**

Number of U.S. Employees  
**21**

Exporting Since  
**1998**

[www.ptpshipping.com](http://www.ptpshipping.com)



Co-Founders: Anabel Panayotti  
and Gwen North

**Port to Port International Corp.** is a non-vessel operating common carrier shipping company and a licensed international freight forwarder, specializing in the worldwide export of containerized goods and roll-on and roll-off cargoes. The company was awarded Exporter of the Year for the state of Delaware and the Mid-Atlantic region by the U.S. Small Business Administration in 2008.

Port to Port International began doing business 11 years ago by shipping used cars to Central American countries. Now, 100% of its gross sales are due to exports, and the company ships products of virtually every size and description, from construction equipment to textiles, to five continents. Port to Port International has developed a unique one-stop export venue to help its clients meet all their trade goals. The company has been successful because of its ability to provide reliable service at competitive rates and make customer service its number one priority.

Elimination of foreign trade barriers would allow for Port to Port International to flourish. Anabel Panayotti, President, knows that more open markets for American businesses equal greater success for Port to Port International. She says, "**The passage of additional free trade agreements has the potential to open up new export markets for U.S. vehicles along with construction and forestry equipment, which could benefit Port to Port International as a specialty shipper and forwarder of those products.**"