



FACES *of* TRADE[®]



Nicholasville, Kentucky

Dr. T. Pearse Lyons
President

Industry
Biotechnology

Number of U.S. Employees
180

Exporting to China Since
1995

www.alltech.com

Alltech, Inc. has worked in China to help the Chinese to develop, manufacture, and support products and systems to improve animal health, while limiting the impact of biotechnology on the environment since 1995. Chinese demand for specialty agriculture products and Alltech's direct access to reliable local personnel has been key to the company's success in China.

After entering the China market in May 1995 with the opening of its Asia-Pacific Bioscience Center in Beijing, Alltech experienced explosive growth in the sales of its products. A subsidiary corporation, "Beijing Alltech Biological Products Co. Ltd." was established in 1997 for the manufacture of three products for other Asia branches and local distribution of products.

Lyons cites political and economic stability in China as paramount concerns for the company in deciding on further investment in equipment and assets. Congressional passage of PNTR with China would contribute to a stable U.S.-China trade relationship and help Alltech continue to build on its success.